



JOB POSTING – OPEN POSITION – 5.1.2024

Outreach Coordinator

The Foundation for Appalachian Ohio is a rapidly growing regional nonprofit organization, seeking an individual to join our dynamic team and transformative mission. At the heart of FAO's work are our grantmaking, fellowship and scholarship programs to create opportunities across the 32 counties of Appalachian Ohio.

POSITION OVERVIEW

As an *Outreach Coordinator*, you will serve as a key contributor to the successful operations of the Foundation by providing critical support to outreach goals and tasks. You will have the benefit of working daily to help advance our goal to grow new, permanent philanthropy for Appalachian Ohio.

We are looking for a team member exemplifying our core values and sharing our passion for FAO's mission – an initiative-taking and detail-oriented individual, who acts with integrity, compassion and humility. We seek someone driven to continually improve who will flourish as a team player and servant leader. Finally, we are looking for someone who upholds our value in creating a joyful and supportive workplace – FAO is a special place, and you'll be joining a team of amazing individuals who will support and help you grow!

ESSENTIAL JOB FUNCTIONS

FAO is a nimble and team-oriented organization, and you will be required to contribute to a variety of responsibilities and mission-related, skilled tasks. We believe that all staff members are leaders for FAO's mission, and this position will be responsible for administrative / office duties and more advanced assignments, as directed. Position-specific duties include:

1. Coordinating.

- Coordinate administrative, logistical and proactive support to organizational priorities; this can include meeting notes, data entry, research, scheduling coordination, calendar upkeep, etc.
- Coordinate and support community, business and donor meetings, including invitations, event planning, preparation of meeting materials throughout the region.
- Prepare materials, including background research on prospects, tailored presentation materials and handouts; draft fund agreements; collaborate with team members to develop and continuously refresh materials that support development and other efforts.
- Support fund-related events, e.g., fundraising events and community foundation events/dinners – ensuring alignment with FAO's policies and success for the fund.
- Coordinate and implement direct mailings and giving campaign materials.
- Provide direct support to Outreach team members as needed.

2. Information Management. Provide support to the maintenance of FAO's customer relationship management software.

- Maintain knowledge of database functions to provide support to relationship workflow, record-keeping, and promised deliverables.

3. Research. Support the research of potential prospects, creating a strong pipeline of information on new and current donors to ensure development opportunities are realized.

- Provide support in preparing briefing materials, including thorough research on prospects and

relevant community background information. Great familiarity and ease with Internet to search and compile in-depth information, researching 990's and giving history to provide appropriate ask recommendations.

4. Other Duties as Assigned. FAO is a nimble and team-oriented organization, requiring all staff team members to contribute to a variety of responsibilities and mission-related tasks.

REQUIRED SKILLS/ABILITIES

Our ideal candidate is committed to FAO's mission and the region, looking to grow their professional career within FAO through increased responsibility. Specific qualifications include:

- Service-oriented with strong organizational skills; flexibility, with ability to shift activities based on priorities.
- Initiative-taking with impeccable attention to detail; outstanding analytical, organizational, and problem-solving skills to identify, research, and resolve issues; and the ability to coordinate multiple projects while managing day-to-day responsibilities.
- Strong expertise in use of technology and ability to learn recent technologies; high accuracy with data-entry and competency in Microsoft Office products and databases is necessary; experience in Raiser's Edge software is a plus.
- Ability to work autonomously and collaboratively in a complex environment; outstanding communication skills and the ability to respond to donor inquiries in a timely manner.
- At least 1-2 years of experience.

ADDITIONAL DETAILS

- Full-time position (40-hour workweek) with occasional weekend hours and travel required.
- Position is based in Nelsonville, OH.
- Benefits package includes PTO, health and life insurance, disability plan and retirement plan.
- Compensation commensurate with experience.

ABOUT US

The Foundation for Appalachian Ohio (FAO) is a community foundation for a 32-county region that's historically faced significant challenges. We help donors become catalysts for positive change by investing in the people, programs, and ideas that will improve lives in local communities and throughout the region. We work hand in hand with thousands of everyday givers and volunteers, uplifting the work of 15 affiliate foundations and stewarding more than \$110 million across over 700 charitable funds.

HOW TO APPLY

Please send a cover letter and resume to Maureen Sharkey, Chief of Staff (msharkey@ffao.org).

This job description is intended to convey information essential to understanding the scope of the job and the general nature and level of work performed by job holders within this job. This job description is not intended to be an exhaustive list of qualifications, skills, efforts, duties, responsibilities or working conditions associated with the position.

FAO embraces diversity and is committed to creating an inclusive environment for all employees.